

TRAINING FOR **MANAGERS**

Nurturing Managers for Success





ABOUT US

Welcome to Pertecnica, your gateway to skill elevation! We specialize in providing targeted training for employees, equipping them with the tools to excel in their roles. Our expert-led programs ensure a seamless blend of theory and practical application, fostering continuous growth. At Pertecnica, we don't just train; we empower professionals for success in today's fast-paced work landscape.









SPECIALIZED TRAINING PROGRAMS

- for Managers

Pertecnica Engineering stands as a beacon in India's employee training realm, renowned for its unparalleled commitment to enhancing managerial capabilities within companies. Our blends theoretical frameworks with practical approach ensuring that managers not applications, fundamental concepts but also develop the agility to adapt to business landscapes. Pertecnica **Engineering's** managerial training is tailored to equip leaders with the tools to inspire, innovate, and lead their teams to unparalleled success, elevating both individual performance and organizational excellence.

Employee Trainings for Managers

Leadership Development Programs

These programs
focus on developing
leadership skills,
including strategic
thinking, decisionmaking, and team
management, to
prepare managers
for leadership roles.

Management Skills Training

Training covers
fundamental
management skills,
such as
communication,
delegation, conflict
resolution, and time
management,
essential for effective
leadership.

Project Management Training

Managers learn
project management
methodologies,
tools, and best
practices to plan,
execute, and oversee
projects effectively.







Financial Management & Budgeting: Training in financial management equips managers with the skills to manage budgets, analyze financial data, and make informed financial decisions.





Change Management:

Managers learn strategies and techniques for managing organizational change, including change planning, communication, and employee engagement.

Performance Management and Appraisal: Training focuses on setting performance goals, conducting performance appraisals, and providing feedback to employees to improve performance.





Strategic Planning:

Managers receive training in strategic planning, including market analysis, goal setting, and development of strategic initiatives to drive business growth.







Conflict Resolution & Negotiation:

Managers learn conflict resolution strategies and negotiation skills to handle disputes, negotiations, and difficult conversations effectively.

Emotional Intelligence (EQ) Training: EQ training helps managers develop selfawareness, empathy, and interpersonal skills to navigate workplace relationships effectively.





Supply Chain Management:

For managers in logistics and supply chain roles, training covers supply chain optimization, inventory management, and logistics operations.

Human Resources Management:

Managers learn HR fundamentals, including recruitment, talent management, performance reviews, and employment law compliance.

Customer Relationship Management (CRM):

Training in CRM focuses on improving customer interactions, understanding customer needs, and enhancing customer satisfaction.

<u>Digital Transformation and Technology Integration:</u> Managers learn about emerging technologies and their impact on business operations, including digital marketing, e-commerce, and data analytics.





Strategic Marketing & Brand Management: For marketing managers, training covers marketing strategy development, brand building, and market analysis.







Executive Coaching and Mentoring:
Experienced managers often receive coaching and mentoring to enhance leadership skills and receive guidance from senior leaders.





Customized Leadership Development:
Many organizations offer customized
leadership development programs tailored
to their industry, culture, and specific
leadership challenges.

Why Choose Pertecnica Engineering?

- Expertise & Relevant Experience: We have in-depth expertise in the specific subject matter and relevant industry experience. This ensures that the training is not only theoretically sound but also practically applicable to real-world scenarios in the company's specific field.
- <u>Customization and Relevance of Content:</u> Our tailored programs that align with the company's objectives, culture, and the specific skill gaps of the employees are highly valued.
- <u>Measurable Outcomes and ROI</u>: Our training will lead to tangible improvements in employee performance and productivity, thereby offering a strong return on investment (ROI).
- Flexibility & Innovative Delivery Methods: Flexibility in terms of scheduling, format (in-person, online, hybrid), and adaptability to different learning styles. We offer innovative and engaging training methods that keep employees motivated and facilitate effective learning.

